2025 Governing Board Meeting

The meeting was called to order at 9:00 am followed by a moment of silence

The credential committee verified that we had a quorum, 151 out of 231 national directors present (65%)

Pamela Richards was thanked for serving as our National Secretary for the past two years.

Treasurer's Report:

All reports are available to be seen at the FRVA office, the audit report was available at the convention for us to see

FRVA membership tracks RV purchases: as they go up our membership goes up. As of August 2023 was the last year the industry had a positive increase. NIRVC predicts we are at the end of a bad turndown. There is an anticipated growth of travel trailers and fifth wheels. The industry expects sales to increase in January 2026 so we expect membership growth.

Dues are the largest part of income

Deferred dues are a liability, they are recognized when earned

Investment were used to supplement losses

The financial report was presented and it was recommended to accept the 2026 fiscal year proposed budget with a surplus of \$20,121.

<u>Constitution & By-Laws</u> (presented by committee chair Connie Pool)

Proposal 1 – passed

Only full lifetime memberships get privileges (past presidents), determines full lifetime vs. life memberships

Proposal 2 - did not pass (64/80 and needed 65% to pass)

Immediate past president gets a vote on the Executive Board

Proposal 3 – passed with amendment

Maintains that a national officer can't hold a chapter, area, or other national position. Being sent to P & P for clarification after voting, motion to delay until restrictions are set

Proposal 4 – passed

Allows officer to finish someone's term and still run for same position for two terms

Proposal 5 – passed

Requires the Commercial Council President to serve as an advisor to the Executive Board

Convention Committee

The mid-west rally will occur immediately after the Sedalia, Missouri convention in July 2026

A request was made to consider not returning to Gillette in 2027

Policy & Procedure Committee

Proposal 1 – passed

Membership enrollment was revised after the Pathfinder membership category was approved

Proposal 2 – passed

Cryptocurrency was added to the list of prohibited assets

Proposal 3 - passed

Clarifies that family and life membership numbers count toward the certified chapter members

Proposal 4 – passed

Clarifies that the Chapter Alternate National Director is an optional position

Proposal 5 – referred back to committee

Clarifies when it is appropriate to appoint a Chapter Temporary Delegate vs electing a Temporary Delegate

Proposal 6 – passed

Dissolution of an area if they cannot get someone to fill the President position

AMS Committee Report - filed

Do away with existing system (Pro-Tech) – expensive and not functional for staff

In-house staff is developing platform, please let staff know if there are any issues

<u>Contract Committee</u> – filed

New committee to act as a resource for all committees and staff to assure that FRVA received appropriate benefits from all contracts

Education Committee - filed

RV Basics was mentioned with thanks to Sue and Phyllis helping to make phone calls to first timers in Perry, instructors were praised

Enhancing FRVA Committee - filed

New committee, Review staff positions and consider volunteer activities that can help FRVA activities

Report being prepared to submit to lawyers

Executive Director Search – filed

Developing job description

Commercial Council

Ed Thor, president

Explained what's happening in the industry, motorized sales are declining

Not as many people want to attend social events, they want to attend manufacturer rallies to get work done on their RV

Governance Committee

New committee

Amend Governing Board quorum, will be voted on next year

To task the Constitution and Bylaws Committee, and the Policy and Procedure Committee to review the documents and develop a recommendation on what items the Governing Board must approve.

Recommended doing a survey about which Governing Board items should go to the membership

Membership Committee

Developed template to review new proposal and existing seminars at conventions for ideas

Over 20 proposals, 6 not passed, 6 presented to the Executive Board

Have worked closely with the Contract Committee

Looking at quality memberships

RV Overnights proposal was shared

Governmental & Legislative Affairs Committee – filed

Recruitment and Retention Committee (new title) - filed

Affiliate program for individuals and now chapters can get QR code for recruiting

RV Curious seminars

Comp programs by manufacturers → many people probably didn't know they had the membership

New comp program with Leisure Vans and working with Grand Design (they have a discount program)

Needs a committee to focus on membership satisfaction

Risk Management Committee

To approve the renewal of the 2025-2026 insurance policies with a renewal date of April 1, 2025 for an amount of up to \$376,000, being restructured

Technical Advisory Committee

No report

Reviews credibility of magazine articles

Executive Committee actions to be voted on:

- To request that the Governing Board authorize the sale of the two residential properties adjacent to the Clough Pike property. Spending money and have no use for them. Motion passed
- 2) The Governing Board authorizes the Executive Board to conduct a study to consolidate the operation in the two properties. Each staff member has a large area per person in our buildings, suggestion to move everyone to Round Bottom. This would decrease operating expenses.
- 3) To approve the locations of Perry, Georgis and Sedalia, Missouri for the 2026 International Conventions.
- 4) To approve the location of Perry, Georgia for the March 2027 International Convention.
- 5) To recommend that the Governing Board quorum be amended to: "A quorum for the transaction of business at the Governing Board meeting is 25% of the voting chapters or 75 members from the voting chapters, whichever is less." → Motion carries so will go to Constitution & Bylaws.

National President's Report

Thinks the organization is headed in the right direction, tracking many things and decreasing costs, working well with staff

New Business

Dues – Commercial membership dues: suggested by Paul to lower to \$69 → motion carries

Initiation fees to new members: eliminate the \$10 permanently \rightarrow motion carries

Family membership dues: lower to \$99 (from \$100) → motion carries

<u>Budget</u>

Review of dues pie chart and department budgets

Review Council Report - filed

Nominating Report

- Paul Mitchell elected National President Barbara Smith
- Bob Weithofer elected National Vice President Les Naylor
- Glenda Milner elected National Secretary Don Schluese
- Ken Lewis National Treasurer

Newly elected and re-elected Area Presidents:

Julia Chesnut – Midwest
Bill Newton – Northeast
Wayne Cernie – Rocky Mountain
Dianna Huff – South Central
Bill Dees – Southeast

Meeting adjourned at 5:30 pm

Respectfully submitted by Gillian Raye